



2017 Events

REVERSE MORTGAGE ASSISTANCE



EVENT LOCATIONS

- Compton, CA
- Garden Grove, CA
- Reseda, CA
- Santa Rosa, CA
- West Covina, CA
- Humble/
Houston, TX
- Chicago, IL
- Queens/
Long Island, NY
- Puerto Rico



PROUD MORTGAGE SERVICING PARTNERS

Champion • Finance of America Reverse • Financial Freedom
Reverse Mortgage Solutions Inc • Liberty • Wells Fargo

WHO CAME TO HOPE NOW EVENTS



77%
had income less than
50% of the area median



86%
had their reverse
mortgage 6+ years



32%
were veterans

TYPICAL PARTICIPANTS

"I'm glad someone cares."



- Enthusiastic about the educational workshops.
- Unclear on the details of a reverse mortgage.
- Questions about heirs and end of life planning.



- Social Security main income resource.
- Limited flexibility on expenses.
- Supplemental programs vital.



- Grown children part of the process.